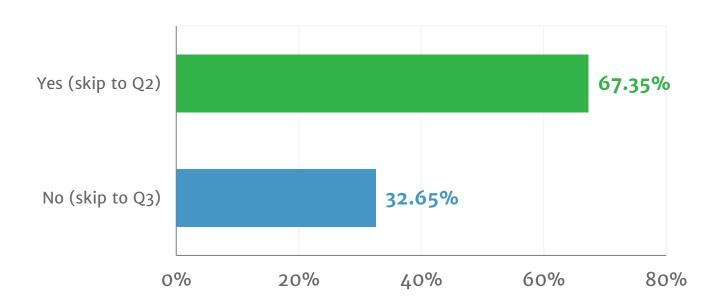


01

NCAA Best Hiring Practices recommends that athletic departments conduct background checks of all possible short-list candidates. In your experience as AD, have you been able to uncover issues coaching candidates may have had at prior schools?

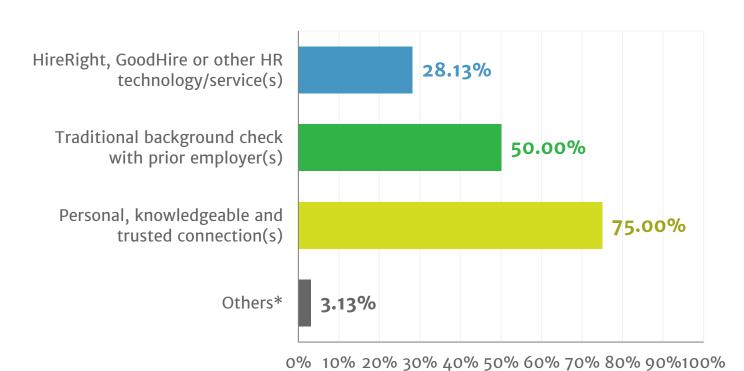






Q2

If you answered "Yes" to Q1, how did you obtain this information? Check all that apply.

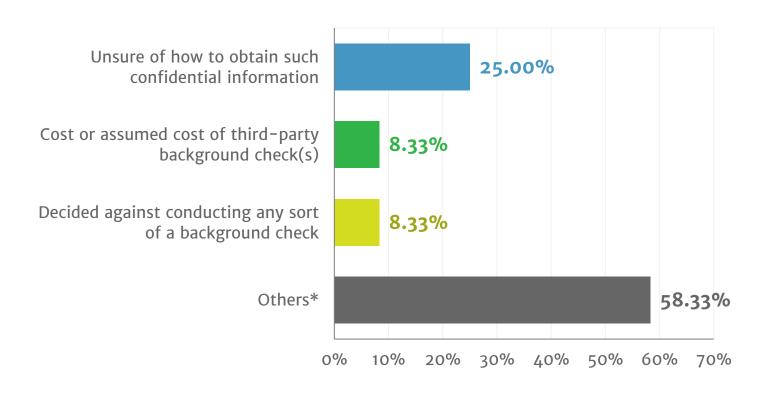


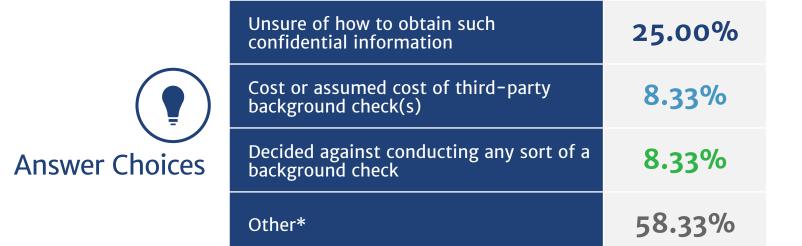
Answer Choices	HireRight, GoodHire or other HR technology/service(s)	28.13%
	Traditional background check with prior employer(s)	50.00%
	Personal, knowledgeable and trusted connection(s)	75.00%
	Other*	3.13%



Q3

If you answered "No" to Q1, what challenges have you had obtaining this information?

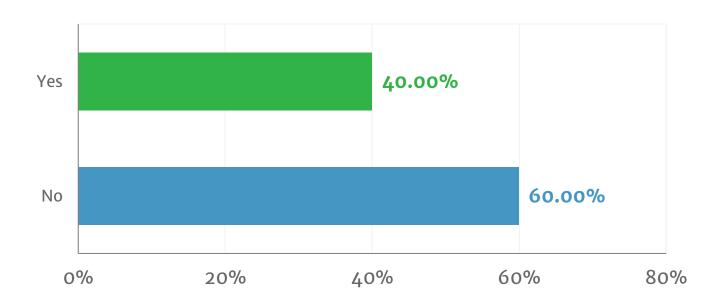






Q₄

Olympic sports are very important, but, as a rule, coaches for these sports don't get as closely examined as coaches for the revenue sports programs like football and basketball. Do you agree with this statement?

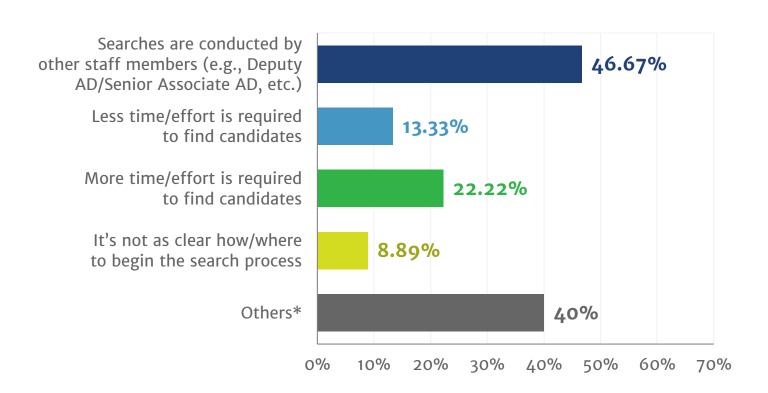






Q5

How does the hiring process for coaches in your Olympic sports programs differ from revenue-producing programs? Check all that apply.



Responses

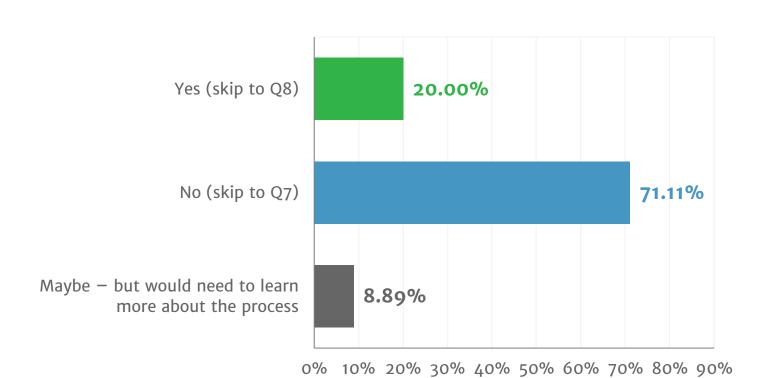
Answer Choices	Searches are conducted by other staff members (e.g., Deputy AD/Senior Associate AD, etc.)	46.67%
	Less time/effort is required to find candidates	13.33%
	More time/effort is required to find candidates	22.22%
	It's not as clear how/where to begin the search process	8.89%
	Other*	40%

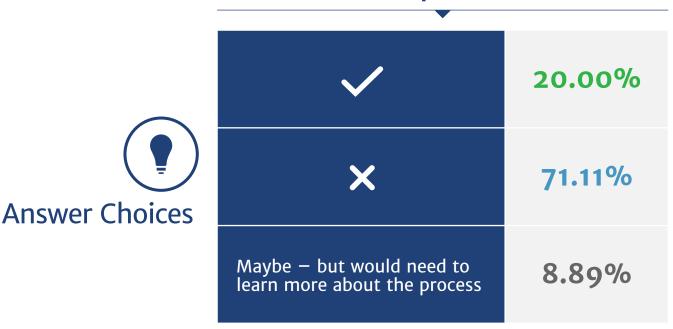
Spring 2017



06

Would your athletic department consider contracting with an outside firm to lead a confidential search for an Olympic sports program?

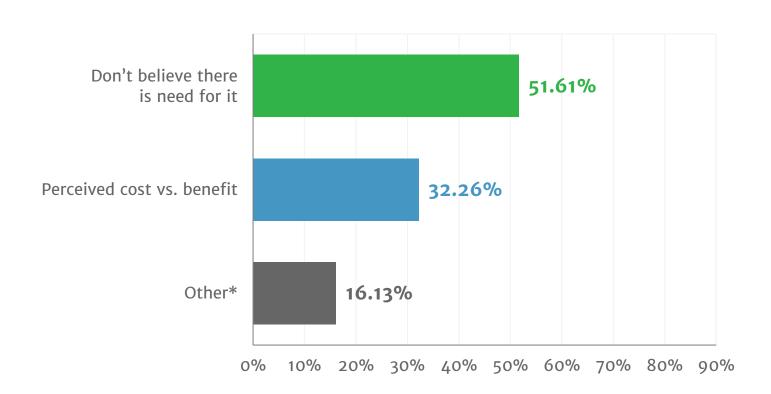






Q7

If you answered "No," tell us why.

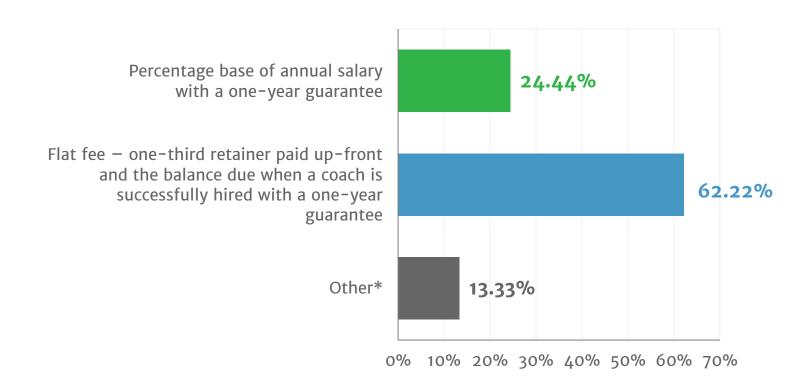


	•	
	Don't believe there is need for it	51.61%
Answer Choices	Perceived cost vs. benefit	32.26%
	Other*	16.13%



08

What type of fee structure do you think a third-party firm hired to recruit Olympic sports coaches should use?

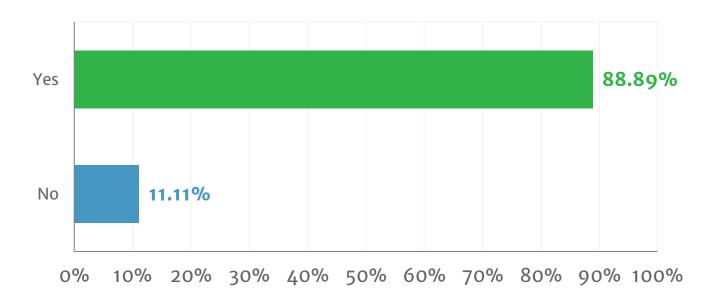


	Percentage base of annual salary with a one-year guarantee	24.44%
Answer Choices	Flat fee – one-third retainer paid up- front and the balance due when a coach is successfully hired with a one-year guarantee	62.22%
	Other	13.33%



Q9

The number of women in head-coaching positions in major NCAA Division I athletics has stagnated, according to a report from the University of Minnesota's Tucker Center for Research on Girls & Women in Sport. Do you agree that there is a need to find more qualified female coaches to lead your women's teams?

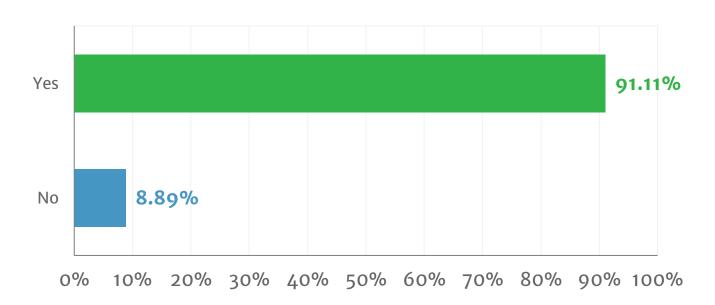






Q10

The most recent report card from The Institute for Diversity and Ethics in Sport (TIDES) reveals that in 2015, hiring for minorities took a marginal step backward from 2014. Do you agree that there is a need to find more qualified minority coaches to lead your teams?

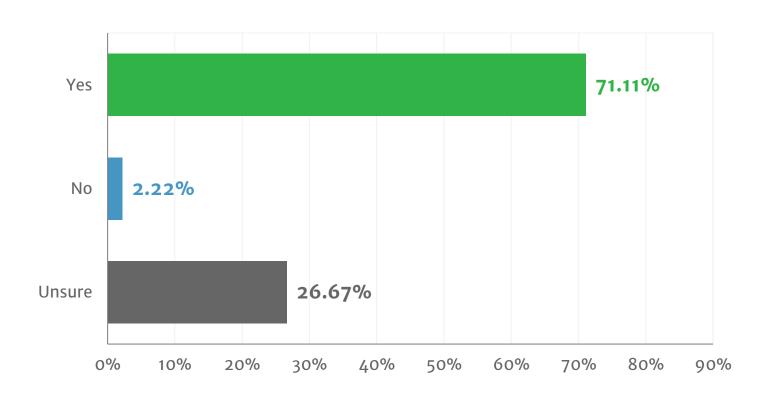


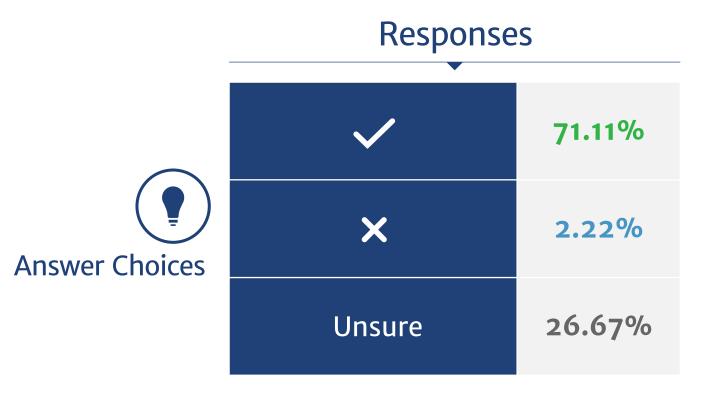




Q11

The NCAA Presidential Pledge promotes diversity and gender equity in intercollegiate athletics. Has your school signed NCAA Presidential Pledge?

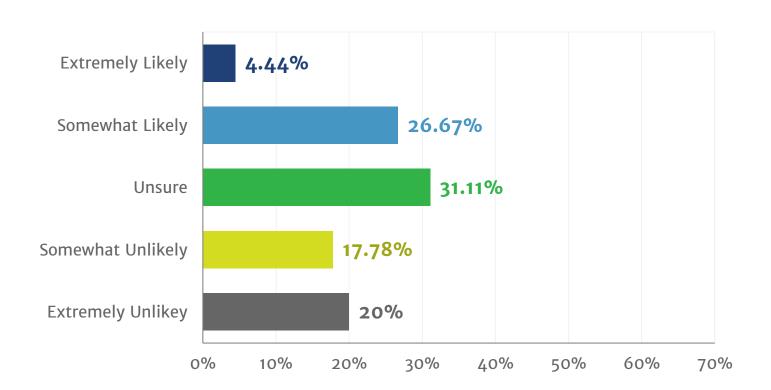






Q12

How likely would you be to hire an outside firm if they were able to deliver a pool of diverse, qualified candidates?



Responses

	•	
	Extremely Likely	4.44%
Answer Choices	Somewhat Likely	26.67%
	Unsure	31.11%
	Somewhat Unlikely	17.78%
	Extremely Unlikely	20.00%

Spring 2017





SnodgrassPartners.com

Steve Snodgrass Founder & CEO

Steve@SnodgrassPartners.com 913.681.2200

Thomas A. Jacobs

Co-Founder & Advisor, Sports Division

Tom@SnodgrassPartners.com 954.821.9189

This survey was conducted by Snodgrass Partners, Inc. an Executive Search and Sports Recruitment firm. We understand the business and culture of collegiate athletics. Members of our recruiting team have served as Division I men's and women's head coaches, top-level NCAA athletic administrators, student athletes, parents of student athletes and industry consultants. If you would like to learn more about how we Athletic Directors identify and vet top coaching talent, please contact us.